



WINTER 2010

Rockford welcomes you!

As the Manager at the UPS Hub in Rockford, Illinois, I am pleased to introduce you to UPS and the Rockford Region.

Founded in 1907 as a messenger company in the United States, UPS has grown into a multi-billion-dollar corporation that enables commerce around the globe. We are the world's largest package delivery company and a leading global provider of specialized transportation and logistics services. UPS also is one of the most recognized and admired brands in the world.

You already may be familiar with UPS as we have more than 45 locations in China, serving over 330 cities. In February, we opened our newest facility at the Shenzhen Baoan International Airport. UPS employs over 5,000 people in China—and 408,000 worldwide.

UPS opened its Rockford Air Hub, based at the Chicago Rockford International Airport (RFD), in 1994. As the second-largest air sorting facility in the UPS network, the Rockford Air Hub employs nearly 1,300 people. Each night, this facility sorts air and international letters and packages from all across the United States. Other UPS operations located in the Rockford area include UPS Small Package service, UPS Freight, UPS Air Cargo and UPS Forwarding & Distribution. Businesses in and around Rockford enjoy significant service advantages when they use UPS.

Whether you are dealing with packages, pallets, containers, or a combination, UPS has a full range of services to suit any shipment. We will get your products where they need to be, when they need to be there—on time and intact.

Please contact us at upsmktg02@ups.com if you would like to learn more about UPS or how we can work together to bring your company to the U.S. and the Rockford Region. You can also visit our website at thenewlogistics.ups.cn.

Sincerely,

Tom Buell
Operations Manager – Rockford, IL
UPS

Rockford's Attributes

The Chicago Rockford International Airport (RFD) offers international logistics services and among the most modern and sophisticated technology in the United States!

International Logistics

- 85th largest airport in the world for cargo tonnage
- 24/7 customs & federal inspections
- Foreign Trade Zone #176
- Immigration Services
- International Gate at Airport with International Terminal
- Same day onsite Centralized Examination Station



(CES), 1-2 days faster than Chicago

- Transportation Security Agency based at RFD
- U.S. Customs Port of Entry
- USDA inspections

Modern Technology

- Independent airspace from O'Hare, Midway, Chicago/Gary, Mitchell Field (Milwaukee), Allows for "straight in" approaches
- Accommodates largest aircrafts flying
 - Airbus 380
 - Antonov 225
 - Boeing 747-800
- Cat III/II Instrument Landing System
- De-icing fluid retention and processing facility on-site
- Severe weather operations – RFD has NEVER closed due to snow!

International Success Story

Nippon Sharyo

On October 21st, 2010, Nippon Sharyo, a Japanese manufacturer of passenger rail cars announced that it will locate its U.S. headquarters and manufacturing plant in Rochelle, Illinois, a community in the Rockford Area. This \$35-40 Million investment from Nippon Sharyo will create 300 new jobs for our region. Nippon Sharyo has an order for 160 passenger rail cars for METRA, the public rail system for the Chicagoland area.

Illinois Governor Pat Quinn and U.S. Representative Don Manzullo were both present to welcome Nippon Sharyo to Rochelle. "I am excited about what Nippon Sharyo means for our regional manufacturing community. Not only will hundreds of direct manufacturing jobs be created, but many local companies will be suppliers to this new manufacturing operation, and that will spawn even more good paying jobs," Manzullo said. Representative Manzullo is the top Republican on the House Foreign Affairs Subcommittee on Asia, the Pacific and the Global Environment.



Frank Mochizuki, President of Nippon Sharyo U.S.A, highlighted Rochelle's strategic location and logistics assets as being a key factor in why they chose to locate in our region. He noted the Global III Intermodal Facility, Union Pacific's largest intermodal hub in Rochelle, the connectivity of our interstate system, and our proximity to major markets such as Chicago.

"Our robust supply chain, well-trained workforce and status as America's transportation hub make Illinois an ideal place for Nippon Sharyo to locate its U.S. headquarters and a new manufacturing facility," said Quinn. "This is a great example of how the state's strategic investments are putting more people to work and helping Illinois companies expand."

Delegation Visit

2010 China Trade Mission

This September, the RAEDC lead another trade mission to China to meet with companies considering investment in the Rockford Area, meet with Chinese investment promotion groups looking for investment projects in the U.S., and to assist local companies seeking to access the Chinese market. This marks the third consecutive annual sales trip to China made by the RAEDC. The China international trade initiative is designed to ultimately grow the wealth of the Rockford Region by marketing the region as a location for Chinese companies to place investment. In addition to the RAEDC, Koh Fujimoto, Principal of Corbett, Duncan & Hubly, P.C., also participated in the trade mission.

This year's trip included participation in the China International Fair for Investment & Trade (CIFIT), in Xiamen. Themed on "Introducing FDI" and "Going Global," CIFIT is China's premier investment event sponsored by China's Ministry of Commerce (MOFCOM), fully dedicated to promoting global investment. At this conference, 5 companies expressed an interest in opening an assembly plant, distribution center or warehouse in the Rockford Area. Additionally, multiple investment groups expressed interest in specific projects in various industries (including aerospace, alternative energy, and property development) in the Rockford Area. RAEDC staff, in partnership with the State of Illinois Office of Trade &

Investment Shanghai Office, is actively following up on these leads.

This trip also included the opportunity to present the Rockford Area to over 200 potential investors at the Hangzhou Investment Forum. Meetings were also held with Wanxiang Group to discuss further opportunities for partnership, several airlines and freight forwarders considering bringing operations to the Chicago Rockford International Airport, site selection firms, including Deloitte & Touche, to introduce opportunities for their clients to invest in the Rockford Area, and Chinese government officials that promote outbound investment from China.



Representatives of the Rockford Area tour Wanxiang Group's lithium-ion battery manufacturing facility.

Available Properties

Loves Park Corporate Center

- Visibility from I-90 & I-39, some of Illinois' busiest interstate highways
- Real-Estate Tax Incentives Available
- Over 47 Acres of Land Available for Sale, Build-to-Suite or Lease
- Within 1/2 mile of I-90 full four-way interchange
- Adjacent to world class companies Pepsi and Danfoss Drives

For information on additional properties available in the Rockford Region, visit www.rockfordil.com/real-estate



Professional Services - Customs Port of Entry

As a Port of Entry since October 5, 1994, RFD has international capabilities provided by the United States Customs Office. Private, charter, corporate, freight, and commercial aircraft with international departures and destinations can receive customs clearances at RFD, as well as anywhere within the RFD Port of Entry jurisdiction.

RFD enjoys Customs Port of Entry status with an office and personnel located on airport property, capable of customs clearance within 24 hours for merchandise arriving at RFD. A CES (centralized examination station) is located adjacent to the Airport, accommodating heavy freight arriving by train or truck. Supply chain savings are substantial for end-users: some Midwest users can shave 2 to 3 days off their



schedule. A state of the art Federal Inspection Service (FIS) area is located at the RFD International Terminal for the processing and clearance of international travelers by Customs and Border Protection Officers.

Port Code: 3909

General Phone: (815) 968-0661

Brokers:

A.V. Reilly International
815-968-7155

CBC Customhouse Brokers, Inc.
815-962-3400

For more information, [click here](#).

Rockford is Centrally Located



The I-39 logistics corridor runs from Janesville, WI, through the center of the Rockford Region, to Bloomington Normal, IL. According to St. Onge Company, a world-recognized supply chain engineering and logistics consulting firm, "I-39 has the distinct advantage of being the only interstate connecting the northern cluster of interstates (I-90, I-94, I-80, I-88) with the central cluster of interstates in Illinois (I-74, I-55, I-70, I-57, I-64). As a result the highway system of the I-39 corridor is one of the most connected in the country for both domestic and international trade." Rockford's infrastructure connections allow products to get to the market faster!

For more information on the logistics assets of the Rockford Region, visit www.rockfordil.com/industries/logistics

We Want to Hear From You

Which of the following country's market are you interested in learning about? (select one)

[Click here to answer the question](#)

Fast Facts



Over 100 companies invest in the Rockford Area from over 20 countries including:

- | | |
|-------------|----------------|
| ■ Australia | ● Germany |
| ■ Austria | ● India |
| ■ Belgium | ● Italy |
| ■ Bermuda | ● Japan |
| ■ Brazil | ● Luxembourg |
| ■ Canada | ● Mexico |
| ■ China | ● Netherlands |
| ■ Denmark | ● South Africa |
| ■ England | ● Spain |
| ■ Finland | ● Sweden |
| ■ France | ● Switzerland |

These foreign investments are responsible for creating over 6,000 jobs in the Rockford Region!

For More Information on Opportunities in the Area...

...please contact Carrie Zethmayr, administrator of China-Rockford, Illinois Investment Consultancy desk, at czethmayr@rockfordil.com or 001-815-969-4263.

Carrie Zethmayr has lived in China and speaks Mandarin and French. She is a graduate of Beloit College, Beloit Wisconsin, where she majored in languages. As the administrator of the China-Rockford, Illinois Investment Consultancy desk, she focuses on helping Chinese businesses and organizations explore investment opportunities in the Rockford area.



ABOUT THE RAEDC

The primary role of the Rockford Area Economic Development Council is to enhance wealth creation in the Rockford Region by marketing the area and helping employers retain and create quality jobs. The RAEDC works closely with many partners to serve as a one-stop resource for clients, to improve the competitiveness of the region and to engage the community in the work of economic development.

Rockford

ILLINOIS USA

ROCKFORD AREA ECONOMIC DEVELOPMENT COUNCIL

Helping Employers Retain & Create Quality Jobs

Rockford Area Economic Development Council , 100 Park Avenue, suite 100, Rockford, IL 61101

Phone 815.987.8118 Fax 815.987.8129 information@rockfordil.com